



Department
for Work &
Pensions

KICKSTART SCHEME

DWP Bid Unique Identifier

Job Placement title

Business Development Support - London

Job Placement summary

Looking for an exciting and rewarding opportunity working in the sports sector? Try Tag Rugby are looking for people like you! Try Tag Rugby run leagues and events in the sport of Tag Rugby for adults, one of the fastest growing social sports in the UK.

As a company, we are passionate about building communities, improving the health and social lives of our players, and developing our people.

We are looking for an enthusiastic, hardworking and curious individual to help us grow a new department of the business. The successful candidate will play an integral role in developing the next phase of Try Tag Rugby's growth in the UK – the expansion of our Tag Rugby offering to junior age groups. Working directly with a founder and Managing Director of Try Tag Rugby, this position is a unique opportunity to be the inaugural employee of a new business department with high growth potential.

The Business Development Support Officer would be vital and provide a central role in the following areas:

- Developing systems and processes for managing the new department.
- Writing an operations manual
- Providing administrative support via email and phone
- Provide sales and marketing support to find licensees
- Contacting schools & sports venues

Not only would the successful Business Development Support play an integral role in developing Try Tag Rugby's junior age proposition, but there will also be other development opportunities and company perks:

- Access to senior managers within Try Tag Rugby for career advice and personal development.
- Experience in launching and commercialising a new business venture
- Exposure to multiple areas of the company for a well-rounded learning experience.
- Potential full-time position on completion of successful 6-month placement.
- Play in our leagues for free.
- Attend our events and weekend tournaments.

Now on to the specifics:

- The Business Development Support will need to be a current UK resident.
- The job can be based at Try Tag Rugby HQ in London, but we can also consider someone outside of London if happy to work from home.
- 25 hours per week with a flexible work schedule. Core hours will be between 9am and 5pm Monday to Friday.
- Occasional availability on evenings and at weekends is preferable to gain a greater understanding of the operations aspects of the business.
- National Minimum Wage

We are passionate about our people and our sport, and we are always on the lookout for energetic, committed and talented people. If you want to be part of the Try Tag Rugby community and the continued growth of one of the UKs premier social sports, then we'd love for you to apply now!



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Essential skills, experience and qualifications

- A love of sport
- Degree qualified in Business and or Sports Development / Management
- Knowledge of the sports industry particularly an understanding of how junior age sport works within the UK
- An entrepreneurial spirit
- Interested candidates to be determined, committed, eager to learn and enthusiastic.
- Ability to work from home preferred but not essential
- DBS certification – provided by Try Tag Rugby

Job category (DWP use)

Number of hours per week

25 hours

Working pattern and contracted hours (including any shift patterns)

Typical hours will be between standard business hours of 9am and 5pm Monday to Friday.

Hourly rate of pay

National Minimum Wage

Details of employability support (training opportunities/mentor)

- Mentoring, career advice and support from management and company owners
- Ongoing on the job training
- Training provided by an intermediary body

The Gateway will be offering very comprehensive employability support utilising specialist partners with extensive experience of delivering this type of support on similar programmes. The employee will be assigned a careers coach to work with them before, during and after the placement and to act as a mentor or coach. We will be offering all the required training that employees must undertake including but not limited to: Time-keeping, Attendance, Teamwork, Communication, Remote Working, Confidence and assertiveness in the workplace. The specific employability courses that will be co-ordinated by their careers coach are: Job searching, CV Writing, Interview Techniques, Setting Career Goals, Developing transferable skills.

We are also encouraging employees in conjunction with the employers to undertake further online or virtual training courses on transferable skills, from a vast range we've managed to source through partners. We will also be signposting to free accredited courses. We'll be offering enrichment activities on taking on big challenges, goal-setting, resilience, attitude, growth mindset, determination, persistence, mental toughness, preparation and how to use the programme as a springboard for their future career and life, helping the employees to significantly increase their chances of making the programme a success. Activities will include talks, guidance, webinars from sports stars, prominent speakers, authors and psychologists. We hope the employees will move to a permanent role at the end of the placement. If they do not, they will have been equipped with improved skills, experience and confidence when returning to the jobs market. Employees will collate this onto a CV and LinkedIn profile in a portfolio format so that they can evidence the new skills, experiences, qualifications and training that they've been given. They will also be presented with a Kickstart certificate from us to reward them for their successful participation in all the mandatory and voluntary training at completion of their six months.

Hopefully, a high percentage of employers will see what these young employees bring to their organisations and the employee will have impressed them during this initial 6 months, so that the employee is taken on permanently afterwards or progress into other employment, an apprenticeship, or further/higher education.

We also realise that there's only so much we can do remotely for the employees so are offering a package of training and support to employers to help them make the placement a positive experience and help them to support the young person to progress, develop, learn and grow.

Company name

Try Tag Rugby Limited



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Closing date for applications

31 st July 2020

Using the table on the next page please provide details for each Job Placement by location.



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KICKSTART SCHEME

Employer Job Placement reference (where applicable)	Job Placement location and address (including post code)	Contact details for the Job Placement Name Email address Telephone	How to apply for the Job Placement	Number of Job Placements at location	Maximum number of referrals per Job Placement	Is public transport available? Yes/ No/ Don't know	Anticipated start date/s (if known)
	Home and or Try Tag Rugby HQ, Southbank Technopark, 90 London Rd, London SE1 6LN	Alistair Davis alistairdavis@trytagrugby.com 07780880893	Send CVs and expressions of interest by email to: alistairdavis@trytagrugby.com Telephone inquiries and applications can be made to: Alistair Davis 07780880893 Calls to be made between hours of 9:00am and 5:00pm Monday-Friday.	1 (one)	15	Yes	From August 1 st 2021